Appendix A – Corporate Training Programme 2013/14, Courses and Bookings

Negotiation	Working	Financial	Contract	Budget	Managing	Managing	Effective
&	Smarter	Management	Management	Control	Conflict	Stress in	Communication
Influencing	and		– An			the	
	Effective		Introduction			Workplace	
	Delegation						
Plaza,	Penns	Plaza,	Plaza,	Plaza,	Plaza,	Plaza,	Penns Place,
Havant	Place,	Havant	Havant	Havant	Havant	Havant	Petersfield
24 th	Petersfield	17 th	14 th and 15 th	12 th	18 th	28 th	⇒th a
	2 nd				. •		7 th November
September	_	September	October	November	October	October	2013
2013	October 2013	2013	2013	2013	2013	2013	
Completed	Completed	Completed	15 bookings	Fully	Fully	Fully	Fully booked
	-	-		booked	booked	booked	
Penns	Plaza,	Penns	Strategic	Penns	Penns	Penns	Plaza, Havant
Place,	Havant	Place,	Contract	Place,	Place,	Place,	
Petersfield	20 th	Petersfield	Management Penns	Petersfield	Petersfield	Petersfield	11 th March 2014
2 nd	January	14 th January	Place,	19 th March	27 th Jan	9 th	
December	2014	2014	Petersfield	2014	2014	December	
2013						2014	
7 bookings	16	4 bookings	12 th	13	Fully	7	Fully booked
	bookings	_	February	bookings	booked	bookings	
Plaza,	Penns	Plaza,	2014	Plaza,	Plaza,	Plaza,	Plaza, Havant
Havant	Place,	Havant		Havant	Havant	Havant	
	Petersfield					,	22 May 2013
1 st April	41-	24 th April		13 th June	16 th May	3 rd April	
2014	6 th May 2014	2014		2014	2014	2014	
7	3	6 bookings	Fully	5bookings	Fully	12	7 Bookings
bookings	bookings		booked		booked	bookings	